

PROCUREMENT POLICY

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1. Our Role

To provide professional, qualified procurement expertise, advice and services; for all spend with external suppliers; in compliance the Public Contract (Scotland) 2015 Regulations, the Procurement Reform Act 2014, the Procurement (Scotland) Regulation 2016 and any other EU Directives. We will procure all goods and services with high ethical standard and focussed on social, economic and environmental considerations by applying principles of sustainable procurement. As part of our role we will:

- Develop, promote and implement appropriate procurement strategy, category procurement strategies and procedures
- Deliver maximum value for money (VFM) through whole life costing
- Maintain or enhance Chartered Institute of Procurement and Supply (CIPS) Corporate Certification valid until 01/2018
- Maintain CIPS Sustainable Procurement Review GOLD Award valid 03/2019, Identify high risk categories through both Marrakech and DEFRA
- Measure and monitor high risk Suppliers through CIPS Sustainability Index (CSI) rating.
- Measure and actively monitor that modern slavery and human trafficking is not taking place in any parts of its operation within the University and its supply chain
- Advertise all tender opportunities greater than £25k on Public Contracts Scotland portal (including mini-competitions and quick quotes)
- Drive sustainability through all tendering activity.
- Promote and engage in the implementation of relevant technology solutions, including e-procurement, to minimise purchase to pay costs.
- Create and embed optimum procurement strategies across the University in consultation with stakeholders
- Engage effectively with Centres of Expertise, Scottish Government and APUC in relation to issues of policy, practice, information sharing and collaboration
- Act as a central point of contact for University staff and external suppliers in relation to all procurement and supply chain topics
- Embed Contract & Supplier Relationship Management (C&SRM) with key strategic suppliers and mitigate supplier risk to the University
- Maintain a comprehensive contract register
- Maintain Procurement Policy Exception register
- Maintain Procurement Tender register
- Establish and maintain Community Benefits register
- Measure and report procurement performance, including Best Practice Indicators (BPIs)
- Co-ordinate training development of procurement officers and Purchasing Card holders
- Conduct market engagement and research
- Compliance to Supplier Charter
- Compliance to General Data Protection Regulation (GDPR)
- Promote Fairtrade
- Promote Workforce Matters (Living Wage) in alignment to statutory guidance
- Promote and enable where possible, supported businesses and SMEs to share and grow in the market
- Create, implement and monitor Community Benefits where appropriate, such as Estates & Buildings
- Fully support internal audit of devolved responsibility of spend less that £25k, external audit of suppliers for compliance to contracts and audits of the Procurement Office by internal auditor, PWC and/or external funders to the University
- Key role as a member of University Sustainability Delivery Board
- Key role as a member of University Finance management team
- Key role as a member of the Glasgow Student Village (GSV) Operational Board
- Key role as a member of the Estates and Camps Services Efficiency Programme

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- Key role as a member of the Operational Board between University of Glasgow and Multiplex
- Leading procurement role in University's capital programme circa £530m investment (2015 -2025)
- Maintain or enhance PCIPS ranked No.1 performance assessment

2. Our Vision

We aspire to be in the upper quartile of High Performance Procurement teams in the private and public sector.

3. Mission Statement

To be an innovative, progressive change agent and deliver effective transformation for maximising the opportunity for academic success.

Procurement will provide a high standard of professional expertise and actively apply principles of sustainable procurement.

4. Value Proposition

To support the University to achieve its strategic vision and its day to day operation by delivering professional procurement solutions to our stakeholders who include management, academics, researchers and students; through our 6 core values that are fully embedded in all aspects of our service:

- 4.1 Governance Alignment to the University's Strategic Plan 2015-2020 through Procurement Policy, Procurement Strategy, Contract & Supplier Relationship Management (C&SRM) Policy, Sustainability, Strategy Strategic Intent
- **4.2 Compliance with EU Rules and Regulations** Compliance with the Public Contract (Scotland) 2015 Regulations, the Procurement Reform Act 2014, the Procurement (Scotland) Regulation 2016 and any other EU Directives, monitoring legal compliance to Framework/Contracts
- 4.3 Effectiveness & Efficiency Value for money, whole life costing, cash savings to the University, effective collaboration with APUC and other public entities
- **4.4 Sustainable Procurement** Corporate Social Responsibility, Fair Trade, Community benefits, Living Wages, Supported businesses, Sustainability Code of Conduct, Measured and monitored using CIPS CSI model, Anti-bribery & Corruption, ethical sourcing, sustainable procurement, environmental considerations
- 4.5 Risk Management Supplier due diligence, continuous financial monitoring through DNBi, fit for purpose contract terms & conditions, supply chain risk assessment, procurement risk register.
- 4.6 Stakeholder Engagement Supporting our stakeholders and collaboratively drive excellent academic and student experience. Provide training and guidance to stakeholders across the University. Positive and proactive engagement with APUC and other HE and public sector entities.
- **4.7 Performance** Continuous performance measurement of procurement team through team KPI (Performance At A Glance - PAAG), PCIPS assessment, internal audit of Procurement function by auditors PWC. CIPS Corporate Certification and CIPS Sustainable Procurement Review GOLD Award. Performance management of external suppliers through an embedded Contract & Supplier Relationship Management programme.
- 4.8 Brand Professionalism Aspire to achieve individual CIPS qualifications for Procurement team members. Maintain or enhance CIPS Corporate Certification valid

01/2018. Maintain or enhance CIPS Sustainable Procurement Review GOLD Award valid03/2019. Enhance/reputation/knowledge, external recognition.

5. Reason for Procurement Policy

The University purchase circa £196m worth of goods and services from external providers each year. The University Court requires the institution to be fully compliant to EU rules and regulation and procurement policy. There is a requirement to deliver best value for money across all spends in accordance to agreed budgets, to ensure misappropriation of funds is eliminated.

Procurement policy is an integral part of the University's overall financial policy. Financial policy is approved by University Court and set out in the Financial Handbook Section B 17 of which contains the University policy on procurement. The objective of this statement is to provide a succinct and clear statement of procurement policy. This policy highlights the code of ethics required in all purchases for the University such as,

- Effectiveness & Efficiency (value for money)
- open, fair and transparent procedures,
- effective competition
- Sustainable procurement principles
- Bribery Act 2010
- Health & Safety at Work Act 1974
- Modern Slavery Act 2015

The Procurement Office is responsible for procurement of all goods and services required from external suppliers ethically and in compliance with legislation and EU regulations. It is responsible for providing guidance and support across all areas of the University through its "Value Proposition". The Procurement Office is the central strategic procurement team, which supports the University in achieving its objectives and strategic vision.

To support departments and staff with delegated purchasing authority, the Procurement Office has developed this policy document along with procedures, forms, templates and guidance through these key policies below.

6. Modern Slavery Act 2015

The University is committed to measuring and actively monitoring that modern slavery and human trafficking is not taking place in any parts of its operation within the University and its supply chain. For further information relating to the Modern Slavery Act statement, see website <u>www.gla.ac.uk</u>.

7. Key Policies / Procedures / Guidance

POLICY	1. Policy	DESCRIPTION	LINK		
2. Procedure 3. Guidance					
Code of Conduct	Policy	Code of conduct responsibilities when conducting procurement activities.	http://www.gla.ac.uk/services/procur ementoffice/procurementcodeofcond uct/		
Spend Thresholds	Policy	UoG spend thresholds for the purchase of goods and services	http://www.gla.ac.uk/services/procur ementoffice/		
Guidance for less than £25k	Procedure	Guidance to assist individuals procuring non- framework goods and services with a total value less than £25,000	http://www.gla.ac.uk/services/procur ementoffice/procurement/		
Procurement Policy Exception	Procedure	For all purchases of goods or services where exception from normal Procurement policy is proposed.	http://www.gla.ac.uk/services/procur ementoffice/		
University Travel Policy	Policy	Guidance and policy for travelling on University business	http://www.gla.ac.uk/services/procur ementoffice/policystatement/		
Hospitality, Entertainment, Restaurants and Gifts	Policy	Guidance for the use of restaurants where the budget holder has decided it is permissible for the University to pay	http://www.gla.ac.uk/services/procur ementoffice/		
Bribery Act 2010	Policy	Guidance relating to the Bribery Act 2010, including bespoke University of Glasgow online training.	http://www.gla.ac.uk		
Purchasing cards	Procedure	Guidance to facilitate the purchase of low value and or obscure and irregular items	http://www.gla.ac.uk/services/procur ementoffice/purchasingcards/		
Corporate Credit Cards	Procedure	Guidance to facilitate all purchases through Corporate Credit Cards	http://www.gla.ac.uk/services/procur ementoffice/		
Delegated Authority	Policy	Guidance of Delegated Authority levels	http://www.gla.ac.uk/services/procur ementoffice/purchasingcards/purcha singauthorityandtrainingexercises/ https://www.gla.ac.uk/myglasgow/fin		
			ancialregulations/section5expenditur e/#5.02		

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Procurement Guidance Handbook		Part 1 - Strategic issues for HoC, Schools and Senior Staff. Part 2 Operational issues for Staff with responsibility for buying goods and services	http://www.gla.ac.uk/services/procur ementoffice/procurementhandbook/	
CIPS Code of Conduct	Policy	Chartered Institute of Procurement and Supply (CIPS) code of conduct for Procurement Office	http://www.cips.org/	
Procurement Journey	Procedure	Guidance to support all levels of procurement activities and to help manage the expectations of stakeholders, customers and suppliers alike	http://www.scotland.gov.uk/Topics/G overnment/Procurement/buyer- information/spdlowlevel	
Public Contracts Scotland Regulations (2015) Procurement (Scotland) Regulations 2016	Procedure	These regulations make provision for the purposes or co-ordinating the procurement procedures	http://www.legislation.gov.uk/ssi/201 2/88/made	
Procurement Reform (Scotland) Act 2014	Policy	Act to make provision about the procedures relating to the award of certain public contracts; to require certain authorities to produce procurement strategies and annual reports; and for connected purposes	http://www.scotland.gov.uk/Topics/G overnment/Procurement/about/Revi ew/	
Public Contracts Scotland electronic tendering	Procedure	Public Contracts Scotland portal for all advertisement of goods and services	http://www.publiccontractsscotland.g ov.uk/	
Sustainable Procurement	Policy	To conduct tenders in an environmentally, socially, ethically and economically responsible manner. Sustainable procurement programme. Supply chain code of conduct (APUC). Identify high risk categories through both Marrakech and DEFRA Measure and monitor key	http://www.gla.ac.uk/services/procur ementoffice	

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		strategic Contractors and Suppliers using CIPS Sustainability Index rating model.	
Modern Slavery Act 2015	Statement	Commitment to measuring and actively monitoring that modern slavery and human trafficking is not taking place in any parts of its operation within the University and its Supply Chain	http://www.gla.ac.uk/services/procur ementoffice
Living Wage Policy	Policy	Promote Living Wage across all contracts	http://www.gla.ac.uk/services/procur ementoffice
Fairtrade Policy	Policy	Promote Fairtrade Policy where applicable	http://www.gla.ac.uk/services/procur ementoffice
Electronic Watch Policy	Policy	Promote Electronic Watch Policy where applicable	http://www.gla.ac.uk/services/procur ementoffice
Health & Safety at Work Act 1974 Health & Safety at Work Regulations 1999		Working in a safe environment, mitigation of risk Information, instruction, supervision, training aligned with the University's Health, Safety & Wellbeing policy	http://www.gla.ac.uk http://www.gla.ac.uk/services/health/
Community Benefits	Guidance	Promote Community Benefits where applicable (for example Capital Programme)	http://www.gla.ac.uk/services/procur ementoffice
Agresso Purchasing Officer Training	Procedure	Guidance of Agresso the UoG finance system	http://www.gla.ac.uk/services/procur ementoffice/purchasingtraining/
Contracts & Framework Agreements	Procedure	List of local and collaborative frameworks available for use by the UoG	http://www.gla.ac.uk/services/procur ementoffice/contracts-gem/
New Supplier Request policy	Policy	Guidance to support new supplier(s) request on Agresso	http://www.gla.ac.uk/services/financ e/downloadaform/requestforanewsu pplieraccount/#d.en.130388
Scottish Procurement Handbook	Policy	Sets out the fundamental rules, behaviours and standards applicable to public procurement activity in Scotland	http://www.scotland.gov.uk/Topics/G overnment/Procurement/policy/SPP Handbook

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Supplier Charter	Policy	Joint statement between public sector buying organisations and Scottish businesses to agree to work together to improve public sector procurement processes and dialogue	http://www.scotland.gov.uk/topics/go vernment/procurement/selling/suppli erscharter2		
Scottish Procurement Policy Notes (SPPN)	Guidance	Review and act in accordance with release of SPPN's	http://www.gov.scot/Topics/Govern ment/Procurement/policy/SPPNSSP ANS/policy-notes		

8. Potential Conflict of Interest for Auditors

A situation may exceptionally arise, where the University would like to employ one of its auditors (internal or external) to provide non-audit services. In this situation, in view of the possible conflict of interest involved, the Supplier will be required to set out how they would mitigate any conflict of interest, including perceived conflict. Additionally, approval of the Chair of Audit Committee will be required before any service contract is entered into.

Task	Stakeholder (PI)	Procurement	Finance / Systems	Legal
Spend / Budget Approval: Tender activity form Financial / Budget approval	AR AR	C I	C CR	I.
Procurement / Sourcing Strategy: Compliance Opportunities Intelligence/Data	I C CRA	AR R AR	с с с	C A
Pre-qualification / ITT: Specifications Technical questions Commercial questions Terms & Conditions Instructions to Tender	AR AR CR CI C	C C AR AR AR		C AR I
Tender / Supplier assessment: Overall Co-ordination Technical Commercial Financial	I AR CR CR	AR C AR AR	I C C	1 C 1
Award Recommendation : Creation of award report Approvals	I RC	AR AR	C C	C CI
Contract Management: Contract Preparation Contract negotiation Contract Award Purchase Order	CR CR CR AR	AR AR AR C	C C	R C I
Contract & Supplier Management: C&SRM Toolkit Performance assessment Performance improvement	AR AR AR	RC RC RC	1	C
Payment Process: Goods receipt/acceptance Payment	AR	IC I	I AR	CI CI

9. Responsibilities within Procurement Office:

R Responsible (performs the activity)

- A Accountable (ultimately accountable)
- C Consulted (needs to feedback and contribute)
- I Informed (needs to know of the decision)

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10. How we buy

10.1 For guidance to spend <£25k - https://www.gla.ac.uk/myglasgow/procurementoffice/

Ihresholds					
Expenditure under European threshold including VAT	Public Contracts (Scotland) Regulations 2015 Procurement Reform Act 2014 Procurement (Scotland) Regulations 2016 EU Directives University Procurement Policy				
Up to £999	One verbal quotation				
£1000 to £2,999	One written quotation				
£3,000 to £4,999	Two written quotations				
£5,000 to £24,999	Three written quotations				
Over £25,000	Site Notice Tender procedure applies, refer to Procurement Office				
OJEU thresholds***					
*Spend > £181,302 (Supplies and services) Excl VAT	OJEU Tender procedure applies, refer to Procurement Office				
***Spend > £50,000 (Supplies and services) Excl VAT	Site Notice Tender procedure applies, refer to Procurement Office				
Spend > £4,551,413 (**works) Excl VAT	OJEU Tender procedure applies, refer to Procurement Office				
*** Spend > £2,000,000 (**works) Excl VAT	Site Notice Tender procedure applies, refer to Procurement Office				

Thresholds

* Spend is the total value the University expects to be payable under the term of the contract over 48 months. Where the contract is less than 48 months, the value is calculated based on each month's spend multiplied by 48. Where the requirement is a single standalone purchase, spend is calculated as total amount payable to the supplier for this purchase. If there are multiple number of contracts placed to make up a single large value purchase, the spend value should include the aggregate of all such contracts placed.

**Works relates to building, design & build, refurbishments, minor works, all construction related activities including building works related consultancy.

*** OJEU thresholds are subject to amendment in accordance to the Public Contract (Scotland) 2015 Regulations, the Procurement Reform Act 2014, the Procurement (Scotland) Regulation 2016 and any other EU Directives

Purchasi Need	ng U	efine Sourcing	sonategy	rend	er Activity	Tender retur Evaluation	Governan		ier /Contract nagement
Spend requirement	Data gathering	ldentify Opportunitie	es Route to Market	Develop Tender	Tender Advert	Tender scoring	Process compliance	Implementation & contract management	Contracts & Supplier Relationship Management
ender request orm completed submitted to rocurement elpline. equirement twiewed by attegory lanager and cknowledged by rocurement ender reference gged in the gjister Documents: ender Activity Form	procurement.	Identify, review & prioritise opportunities and options with key stakeholders Develop procurement strategy in consultation with stakeholders Make vs Buy <u>Documents</u> : received pre-tender Procurement & stake	ceholder meetings	Discuss detail specifications, evaluation, award criteria & weightings with stakeholders Define service requirements including SLAs, C&SRM Consider implementation and exit management plans Agree key levers and negotiation plans with stakeholders Develop final Invitation to tender Develop costing document, terms & conditions in collaboration with legal, due diligence docs	NDA required? check All Tenders advertised von Public Contracts Scotland (PCS) portal as per agreed route <u>Timescales:</u> Open OJEU 1 stage (35 days) Open OJEU 2 stage (90 days) Non-OJEU (Pre-agreed no of weeks) Mini-tender- (Pre-agreed no of weeks) Competitive negotiated (90 days)	Tenders securely registered and downloaded by procurement after tender closing date. All tenders & evaluation model uploaded to University's secure & access controlled Tender Viewer portal. Access limited to evaluation panel and access authorised against online confirmation of code of conduct Stakeholders complete evaluation & return to procurement for review and discussion Procurement to complete price and technical clarifications with	Supplier due diligence completed by procurement. Award recommendation report by procurement Award, reject, preferred bidder letters sent out to suppliers by procurement office Contract negotiation and finalisation with successful supplier Contracts signed by supplier and counter signed by University authorised signatory Communication to stakeholder department authorising initiation of	Valid University Agresso Purchase Order issued to Supplier. Contract implementation including delivery, installation & testing of goods, implementation of services. For design, build or works contracts, implementation would typically involve • kick off • survey, site planning • sustainability & community benefits assessments • Works start E-procurement: working with systems team for implementation and go-live	Agree C&SRM approach through spend and risk segmentation Prepare C&SRM matrix to measure key KPI including sustainability/ community benefits working with internal stakeholder and supplier Track performance through C&SRM Track sustainability performance through CIPS SI rating Regular supplier meetings and business reviews Regular feedback from internal stakeholders Continuous improvement programme where
	Tender str	ategy document .O quirements if appli	utline of OJEU	Develop evaluation model for assessing bids	dialogue (120 days)	suppliers and discuss final scores with stakeholders Evaluations	purchase order process Contract added to Contracts Register	Financial monitoring via DNBi where applicable	appropriate Validation of financial savings over life of contract
		Docum Invitation to supporting d (schedules, dra	tender and ocuments	finalised <u>Documents:</u> Completed Evaluation Models submitted to procurement	Documents: Award recommendation, D&B, award/reject letters, contract	<u>Docum</u> Agresso Purchase Ord installation document C&SRM, stakeholder fi supplier MI, performa	er, delivery and s, works documents, eedback forms,		

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11. How we pay:

Payment terms and practices

It is our policy to pay all suppliers in accordance with agreed payment terms as set out in their contractual agreement or the University of Glasgow purchase order (PO) on the basis of:

- 1. Accurate & timely invoices
- 2. Valid Purchase Order number on each invoice
- 3. VAT on all invoices where applicable
- 4. E-invoicing capability as a minimum PDF invoices for all Suppliers (Target XML).

Estates & Buildings payment process

Applications, Invoicing and Payment Terms

The Contractor will be required to submit applications for payment in arrears for works completed to the satisfaction of the University in accordance with the Terms & Conditions. All applications for payment are to be agreed prior to submitting invoices. Value Added Tax, where applicable, shall be shown separately on all invoices as a strictly net extra charge. Each invoice shall be uniquely identified and shall specify the following minimum information:

MANDATORY

- Account Number
- Reference number •
- ITEM Reference No. in pricing schedule
- Charges and total due including a deduction for any applicable discounts
- Total value excluding VAT
- Grand total

Invoices without all relevant information will not be processed. Payment will be made to the Contractor within 30 days of receipt of a valid application supplemented with an invoice.

12. Working with Internal and External Stakeholders

Working collaboratively with internal stakeholders	Working with external Stakeholders
 Effective communication with Heads of College, Heads of Finance and budget holders as required Seek feedback between ourselves and our Stakeholders for all OJEU tenders Actively review continuous improvement and lessons learned Create and develop procurement strategies to support budgets Provide effective training and guidance on procurement matters as required Create, develop and implement Contract & Supplier Relationship Management C&(SRM) with tailored key performance indicators (KPI') for strategic suppliers Enhance Student experience & provide support as required Provide effective advice, guidance and solutions for all tenders as required. Positive engagement and participation at all Finance team meetings Positive engagement and participation at all Estate & Buildings Finance team meetings Positive engagement and participation at all Glasgow Student Village (GSV) Operational Board meetings Positive engagement and participation at all College Finance and Purchasing HUB Meetings Positive engagement and participation at all College Finance and Purchasing HUB Meetings Positive engagement and participation at all College Finance and Purchasing HUB Meetings Positive engagement and participation at all College Finance and Purchasing HUB Meetings Positive engagement and participation at all College Finance and Purchasing HUB Meetings Positive engagement and participation at all Operational Board meetings between University of Glasgow and Multiplex (Programme Delivery Partner) for Campus redevelopment 	 Deliver "value for money" Support delivery of service or goods as agreed. Embed contract management with strategic suppliers Committed to building effective relationships that deliver innovative practices Continuous improvement Create, develop and implement Contract & Supplier Relationship Management (C&SRM) with key strategic suppliers Lead and implement collaborative Regional tendering activities. Positive engagement to work collaboratively to create regional Framework / Contract Agreements (where appropriate) Effective utilisation of regional/national collaborative Framework / Contract Agreements. Maintain or enhance CIPS Corporate Certification Standard. Maintain or enhance CIPS Sustainable Procurement Review GOLD award Maintain or enhance PCIPS rating of Ranked No.1 Positive engagement with APUC and participation at all PSGU meetings Share best practice across HE and other Public sectors Support PROCUREX Support HEPA Awareness and recognition of Government Procurement Journey and subsequent Guidance through SPPN's

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13. Training

All staff members that has been given delegated purchasing authority are required to attend in-house training courses run by the Procurement Office. All purchasing must be performed in accordance with the requirements laid down in this statement of Procurement Policy and the Financial Handbook. The Procurement Office also provide a guidance and advice to all Purchasing Officer's as set out in the Guidance for Procurements less than £25k

Training for purchasing cards

To obtain Purchase Authority it is mandatory to undertake on-line purchasing training and to receive training in the use of Agresso.

Further Information

For further information about the Procurement Policy, please contact the Procurement Office.